January 30, 2007

Mr. Joe Smith
ABC Company
7990 Auburn Rd.
Concord Township, OH 44077

Subject: PadPak® Package Designs for Outdoor Light Fixture

Dear Mr. Smith:

We designed a PadPak® package for an industrial outdoor light fixture provided by your company. Following are detailed description of our PadPak® package designs.

**PadPak® Package Design for Outdoor Light Fixture:**

1. We used an RSC – 48 ECT, double wall corrugated container with inside dimensions of 29″ x 26″ x 17-1/2″.

2. Produced two (2) – 28 inch pads. Placed the pads in a "cross" configuration on top of a workstation. Placed the light bulb on top of the crossed pads as shown.

3. Wrapped the pads around the light bulb and secured them in placed with a piece of pressure sensitive tape.

*Shipping address: 7990 Auburn Rd. • Concord Township, Ohio USA 44077 • Telephone: (440) 354-4445 • Facsimile: (440) 354-1435*
*Mailing Address: P.O. Box 8004 • Painesville, Ohio 44077-8004*

4. Placed the wrapped light bulb inside the light fixture.

5. Produced four (4) – 96 inch pads. Folded each one in half to create double thickness pads. Placed the double thickness pads in a "cross" configuration over the top of the box as shown.

6. Placed the light fixture in the center of the crossed pads and lowered it down into the bottom of the box.

7. Produced a 96 inch pad. Formed the pad into a loose coil and placed it over the top of the light fixture.

8. Closed the flaps and sealed the box with pressure sensitive tape.
9. Total amount of PadPak® used in this package design was **44.67 linear feet.**

**Summary & Comments:**

The PadPak® material used in this package design was our 2 ply – 50/50 produced on our new AutoPad II converter. This material has excellent cushioning properties and would make a great packaging material for this light fixture. The light fixture was packaged in the PadPak® design described above and will be delivered to you by your sales representative.

Thank you for the opportunity to work on this project. If you have any questions regarding this PadPak® package design, please do not hesitate to contact me. I can be reached at (800) 726-7257 ext. 8124 or by e-mail at sbaiers@ranpak.com.

Sincerely,

Shawn M. Baiers, CPP
Packaging Engineer